



Nutri Pharm GmbH

A&V Nutri Pharm GmbH
Max – Planck – Strasse 15
61184 Karben

Website: www.av-export.de

Email: info@av-export.de

We are a wholesale company dealing in health and beauty products. We specialize in distribution of high-quality cosmetic products as well as pharmaceutical products worldwide.

We are growing internationally and following our ambitious Business Strategy,

To strengthen our Team, we are currently looking for a

Salesperson (Sr/Jr) as Business Development Manager in Korean

In this role you will be 100% responsible for the development of our business in your own country.

Your tasks:

- Development of new market and targeted acquisition of new customers
- marketing of premium products from our catalogues
- Analysis of the target market in Korean
- Generation of profitable sales growth and development of sustainable customer relationships
- Development and implementation of sales and marketing strategies
- Solution-oriented customer advice
- Development of sales structures and partners in the target markets
- Preparation of offers, including cost and price determination and consistent follow-up
- Pricing and negotiation of contracts

Your Profile

- Native speaker in the respective target language
- Your personality: You enjoy dealing with people, with convincing communication skills and negotiating skills. Flexible, solution-oriented, with a high degree of personal responsibility and intercultural competence
- prefer professional experience in B2B sales or key account management in an international sales organization
- Good knowledge of analysing potential and developing reference customers
- Intercultural experience ideally in Indonesia.
- Good MS Office knowledge
- Very good knowledge of verbal and written English, ideally German
- Valid German residence and work permit holder preferred.

Your Perspective:

- Attractive salary, Bonus, Commissions program
- secure unlimited full-time contract
- Individual training opportunities to develop yourself
- The chance to internationalize an excellent product and create success
- to join a Young, Dynamic, international team with flat hierarchies,



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Just like all our colleagues, our mission "Health and Beauty for everyone" motivates us every day to do our best to bring high-quality Products to our valued customers worldwide.

Would you like to be part of a dynamic and successful team to serve your home-country with the best Products from the world. Then apply now for the position.

Mrs. Thu Hanh Pham (h.pham@av-nutripharm.de) will be happy to provide you with further information.

We look forward to receiving your application with a **cover letter**, including the **earliest start** date and your **salary expectations**, as well as your **CV**.